

**SALES PERSON / RETAIL OPERATOR / SALES REPRESENTATIVE**

Leading provider of Garden, forestry and construction Machinery and Equipment - fantastic opportunity for a Sales Person.

Established in 1972 they are distributors for leading brands such as, STIHL, VIKING, KUBOTA, Ferris, Simplicity, Robomow plus many more top brands.

**JOB DESCRIPTION**

Wish to recruit a dynamic well organised driven individual to work with our entire product range both within our existing broad customer base and to new potential customers at their showrooms in Mallow.

Duties include

- Present, promote and sell products to existing and prospective customers
- Advise customers by providing information on products and responding to all customer queries
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Co-ordinate sales effort with team members and other departments
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Participate in sales events

**QUALIFICATIONS**

- Minimum 2 years sales experience
- Highly motivated and target driven with a proven track record in sales.
- Be capable of absorbing technical information, features, benefits etc. of our broad product range.
- Computer literacy required with experience in MS Word/Excel/Outlook/Explorer.
- Full clean driving licence

Please email CV to [jobs@dermotcasey.com](mailto:jobs@dermotcasey.com)

Closing date – 9<sup>th</sup> March 2018